### SEO Content Fundamentals

by Rob Greer













#### robgreer.com

my studio website







#### goodgallery.com

our corporate website





#### SEO

search engine optimization





SEO refers to strategies and tactics that can help your website appear in coveted search engine positions.





#### Search Engine Goals

help users solve problems





#### Being the Best

relevant, valuable, unique, popular, trustworthy





#### Your Website

relevant, valuable, unique, popular, trustworthy







goodgallery.com

#### \$100 OFF STARTUP

discount code: WEDDINGSCHOOL

### Keywords

misused & misunderstood





#### Ideal Target

seek low-hanging fruit





#### photographer

no chance





### portrait photographer

nope





# new york portrait photographer

too hard





# brooklyn portrait photographer

give it a shot, but unlikely





# brooklyn family portrait photographer

better chance





# flatbush family portrait photographer

best chance





### Identify Keywords

think like your clients





#### Long Tail Keywords

mgm grand casino vegas wedding photographer





#### Keyword Frequency

be very, very careful





"... the first one or two times you mention a word – that might help with your ranking. Absolutely. But just because you can say it seven or eight times, that doesn't mean that it will necessarily help your rankings."

- Matt Cutts, Former Head of Google's Webspam Team





#### Singular & Plural

add that "s"





#### Synonyms

play a huge role in searches





### "Wedding" Synonyms

marriage, nuptial, ceremony, hitched, connubial





#### "Photograph" Synonyms

photo, image, pic, picture, print, photograph, shot, snapshot, capture





#### Practical Usage

dog photos, doggies pictures, canine photographs, puppy pics





#### Latent Semantic Keywords

words that are inherently related to each other





bride, groom, veil, processional, recessional, bridesmaids, maid of honor, groomsmen, best man, reception, ceremony, officiant, bouquet, boutonniere, garter, vows, venue, flower girl, ring bearer, chuppah, ketubah

#### Keyword Modifiers

best, easy, smart, local, fast, cheap, expensive, 2016





#### Key to SEO

content, content, content





#### Who Loves Writing?

raise your virtual hand



#### Who Hates Writing?

raise your virtual hand



#### Images

search engines don't understand images





#### You Must Write Content

if hope to succeed at SEO





### Write for Visitors

and you'll be writing for search engines





### Answer the Questions

who, what, when, where, how, why





## Describe Your Images

stating the obvious





#### So What Test

can they think "so what" when reading your content





## Plagiarism

stealing content is unwise





## Duplicate Content

is a bad thing





## Content Length

length is strength





### Single Message

focus on one central idea per page





## Grammar & Spelling

it are importunt





## Topics

"but I have nothing to write about"





### Tell Stories

tell your own story for best results





### Describe

individuals and objects





## Story

explain what is happening





#### Discuss

why or how you created the image(s)





### Location

current and historical information







## Anything Missing?

how can we add more value to this description





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